

#### What do we do?

- Formerly known as Thomas Elder Markets.
- We provide economic and market analysis with a focus on Australian agriculture and food.
- Independent.
  - Complimentary access to our public reports
  - Bespoke work for clients

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## Who am I

- Background in commodity markets.
- Education in computing science and agribusiness
- Experience in UK, Europe and Australia.
- Former commercial pig farmer



## What we'll talk about today

- What is driving input costs
- Chemicals
- Fertilizer
- Fuel
- Labour

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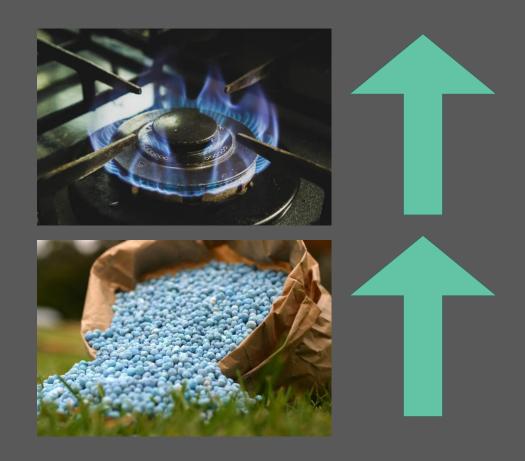


Inputs



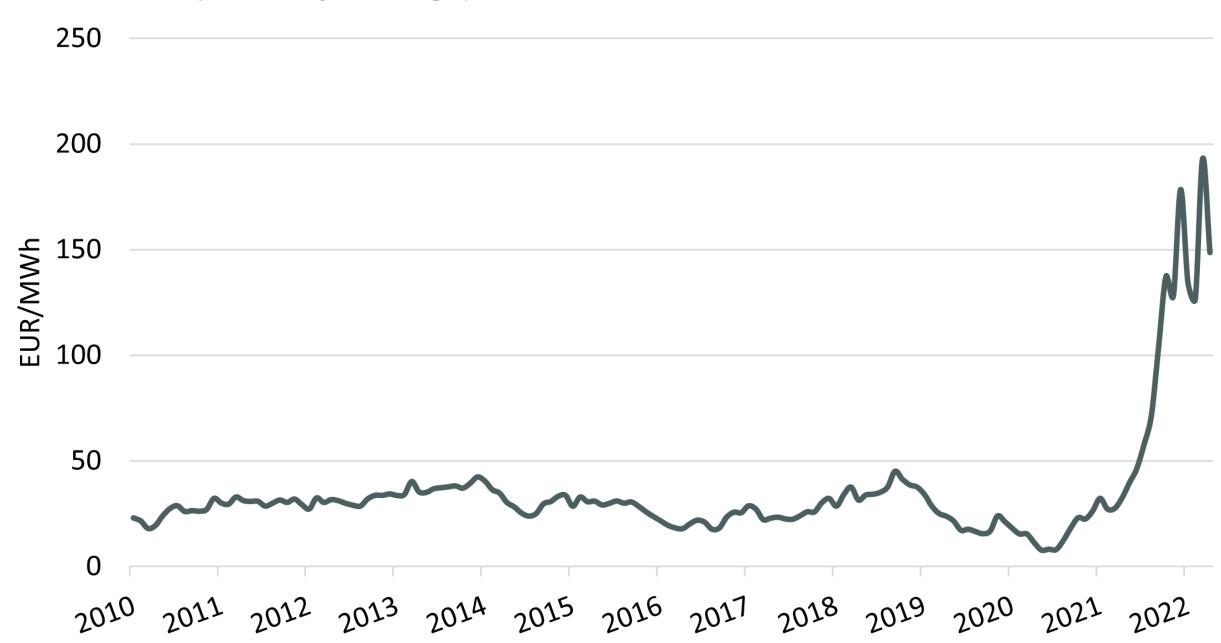
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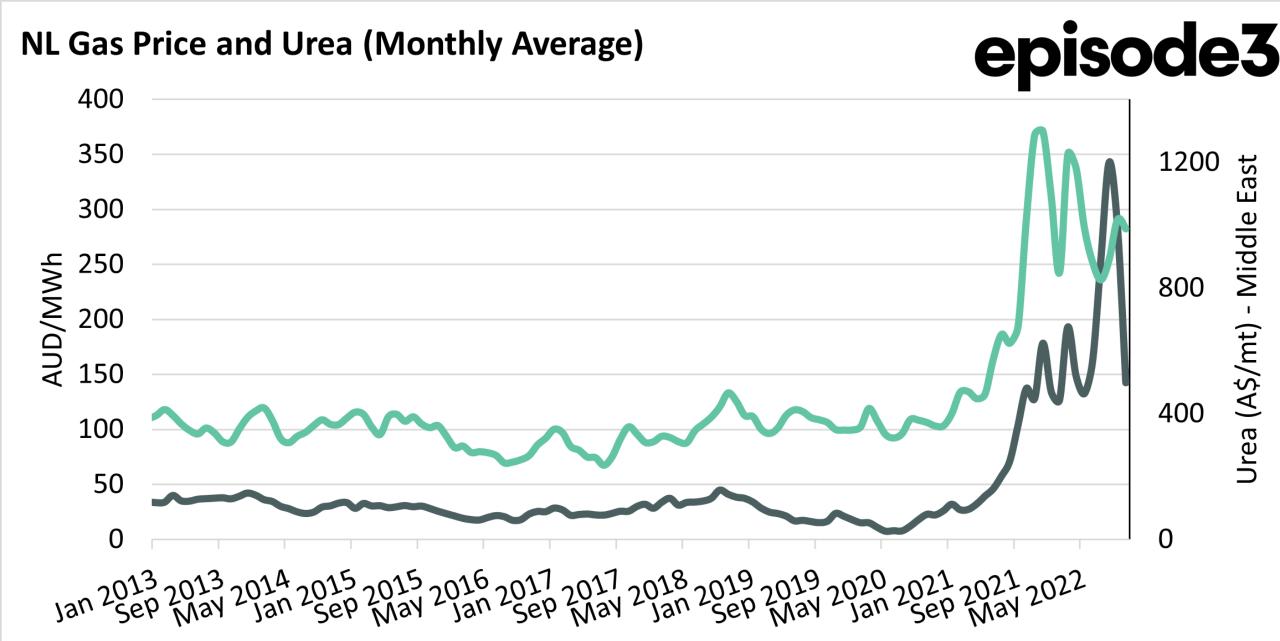
# What drove fertilizer markets higher?





## **NL Gas Price (Monthly Average)**

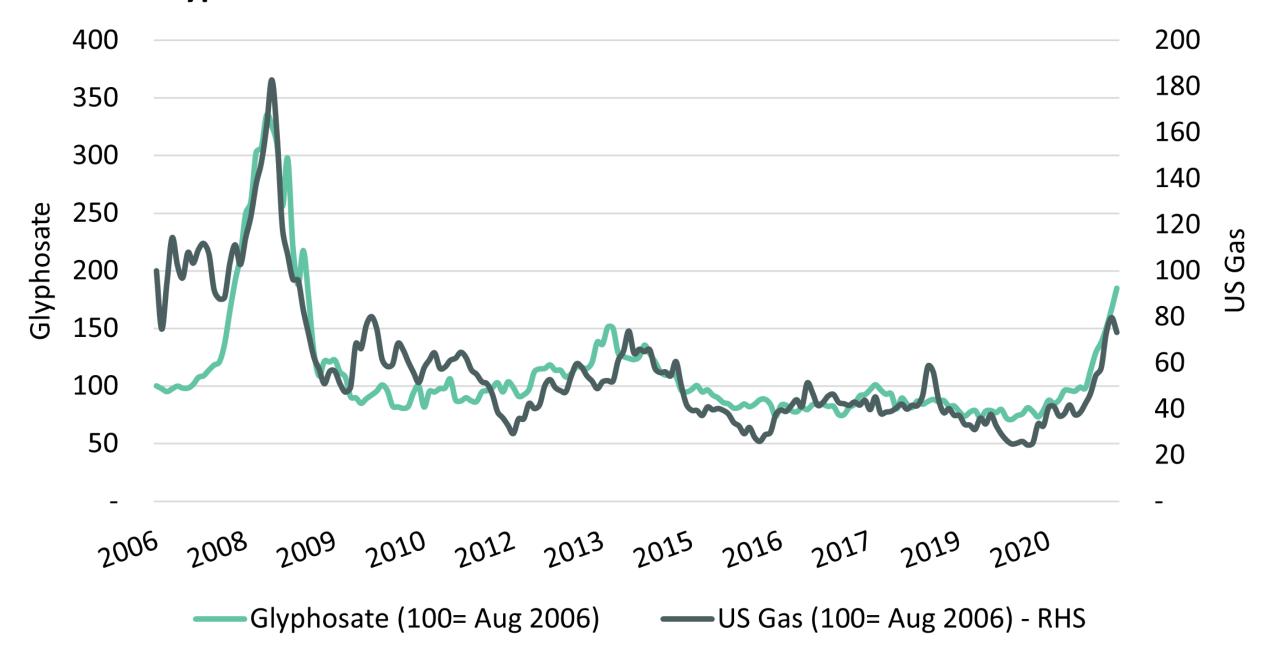




Source: Refinitiv, CRU, TEM

Gas — Urea

#### **Gas and Glyphosate**



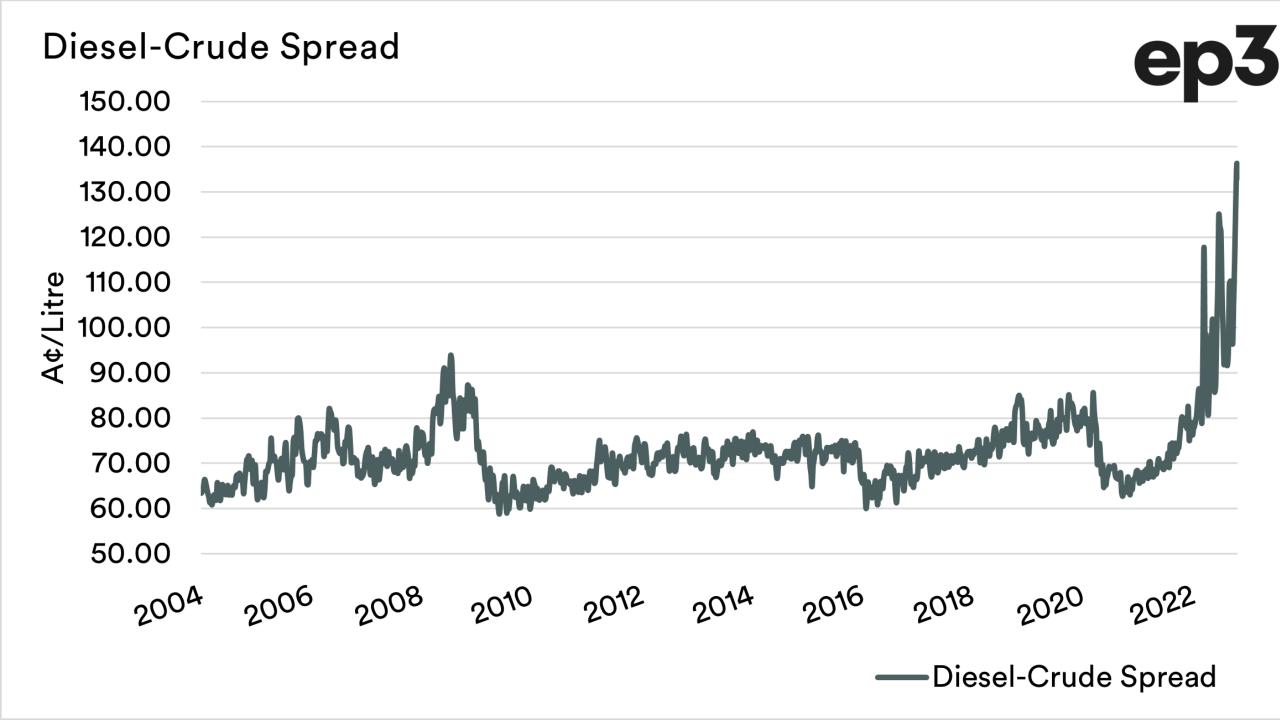


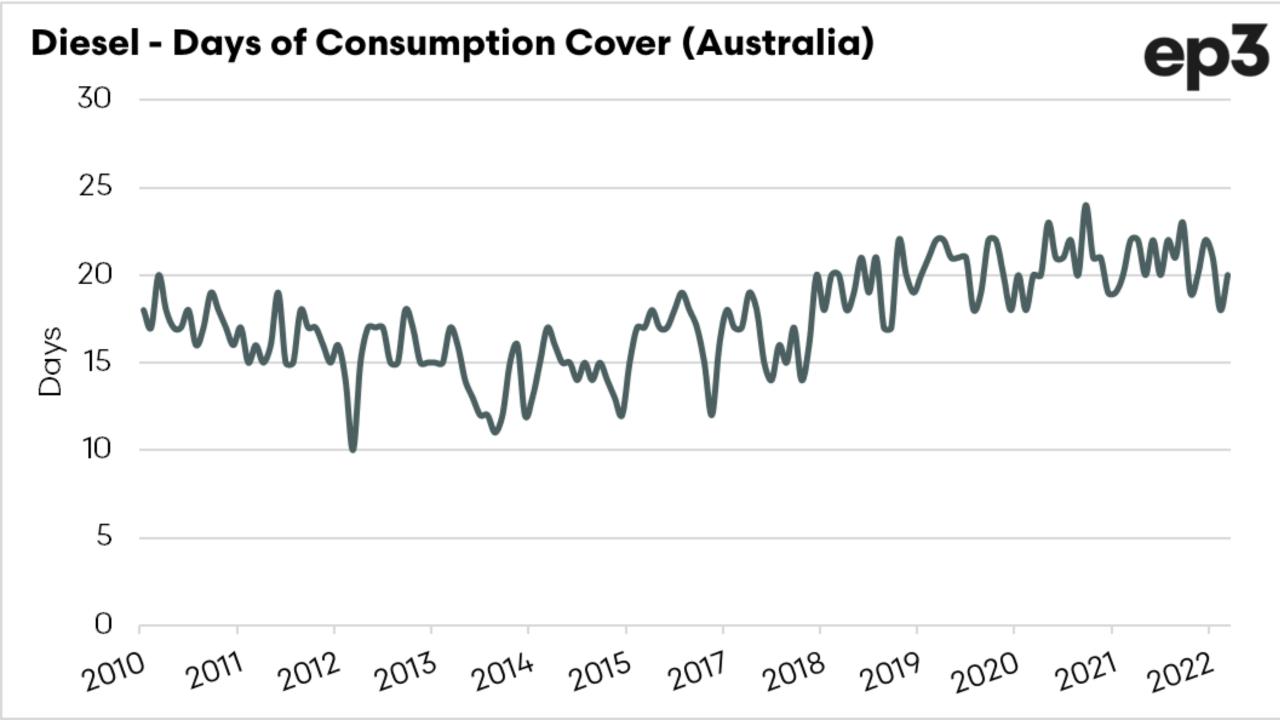




**—**Petrol

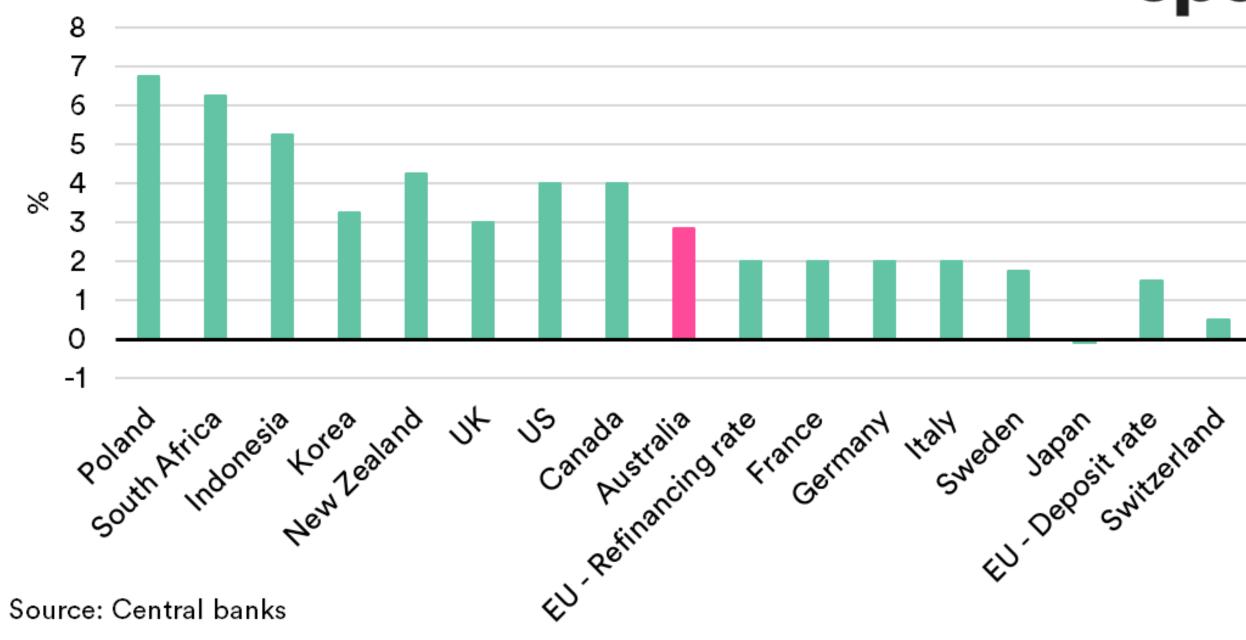
Diesel



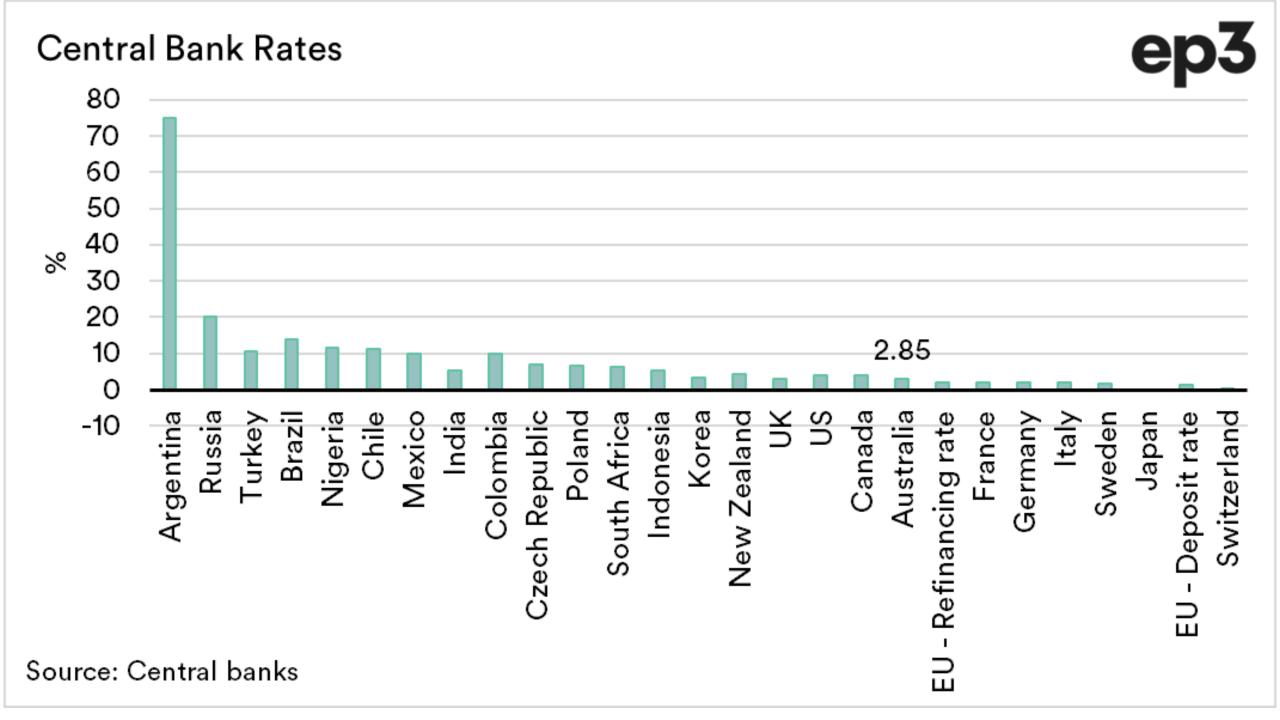


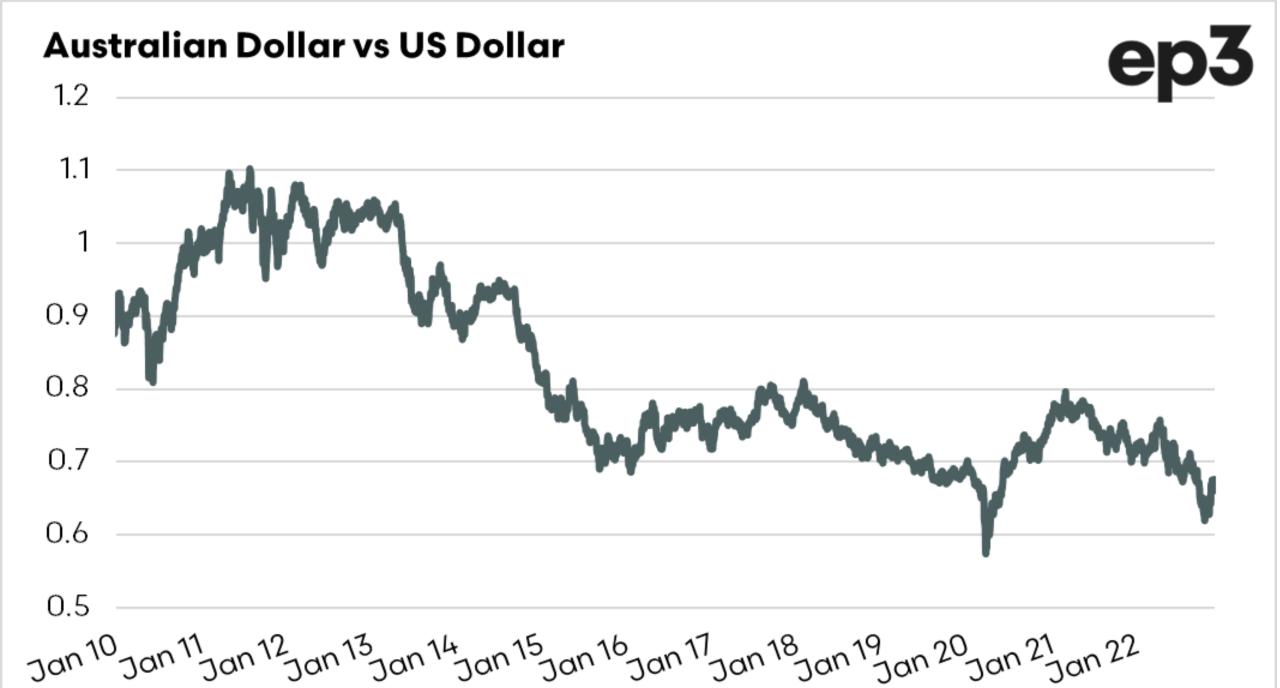






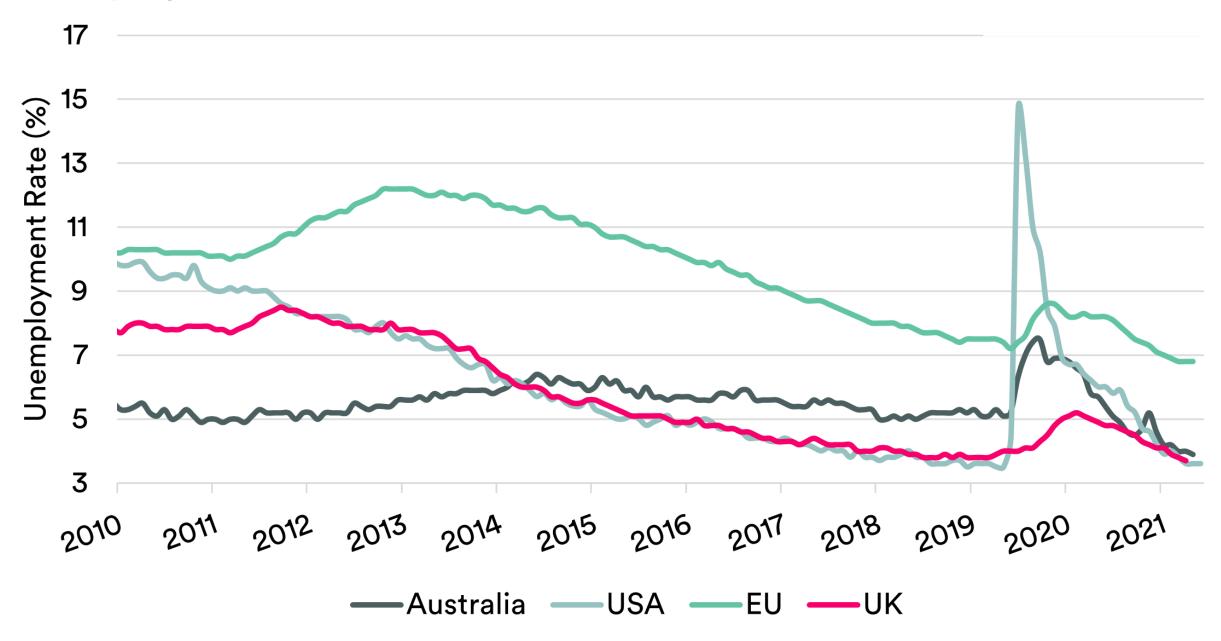
Source: Central banks



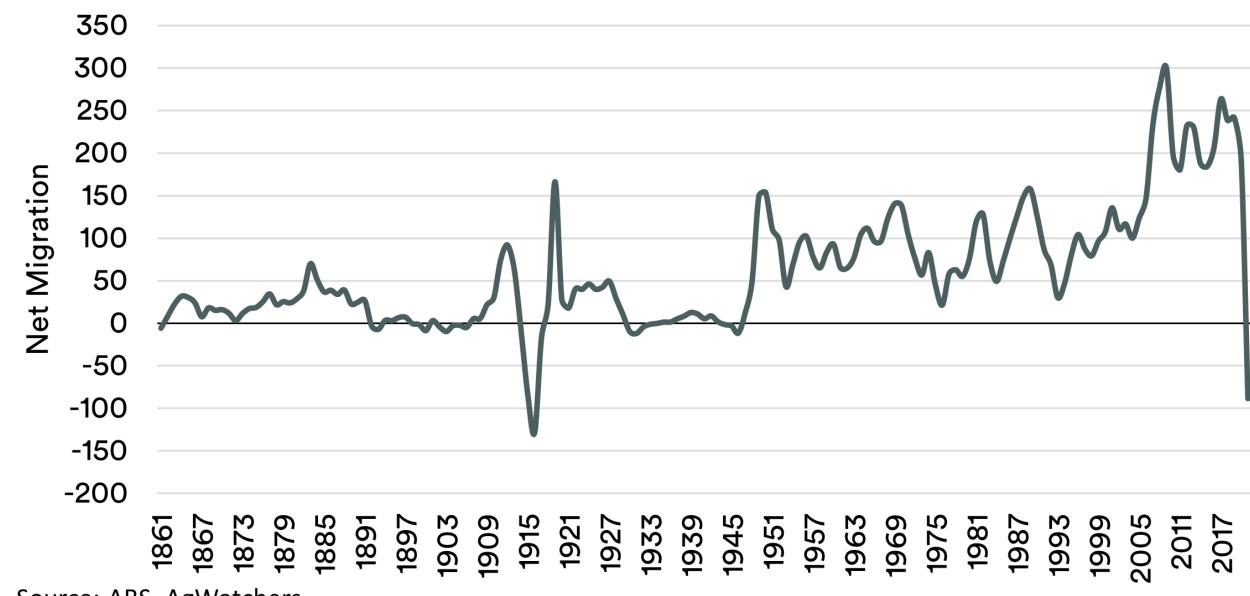




## **Unemployment Rate**



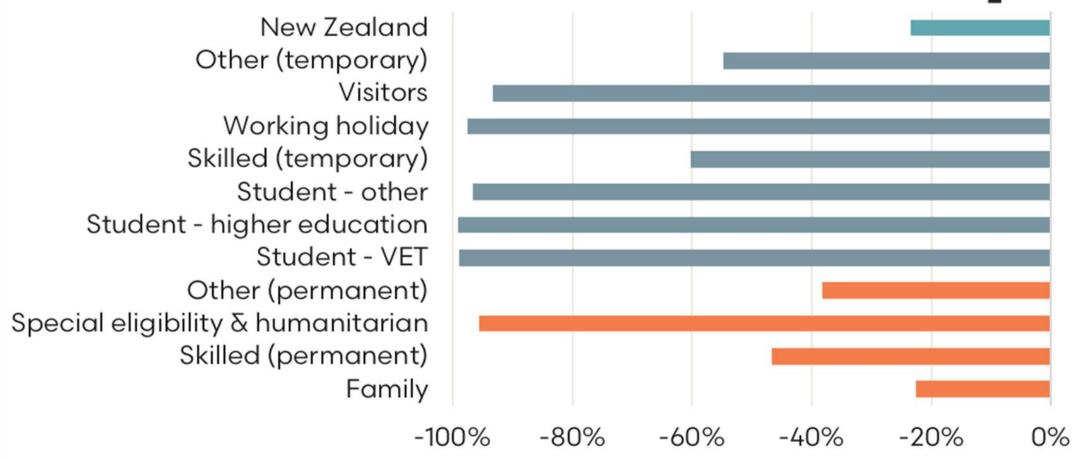
#### Net Migration - Australia



Source: ABS, AgWatchers

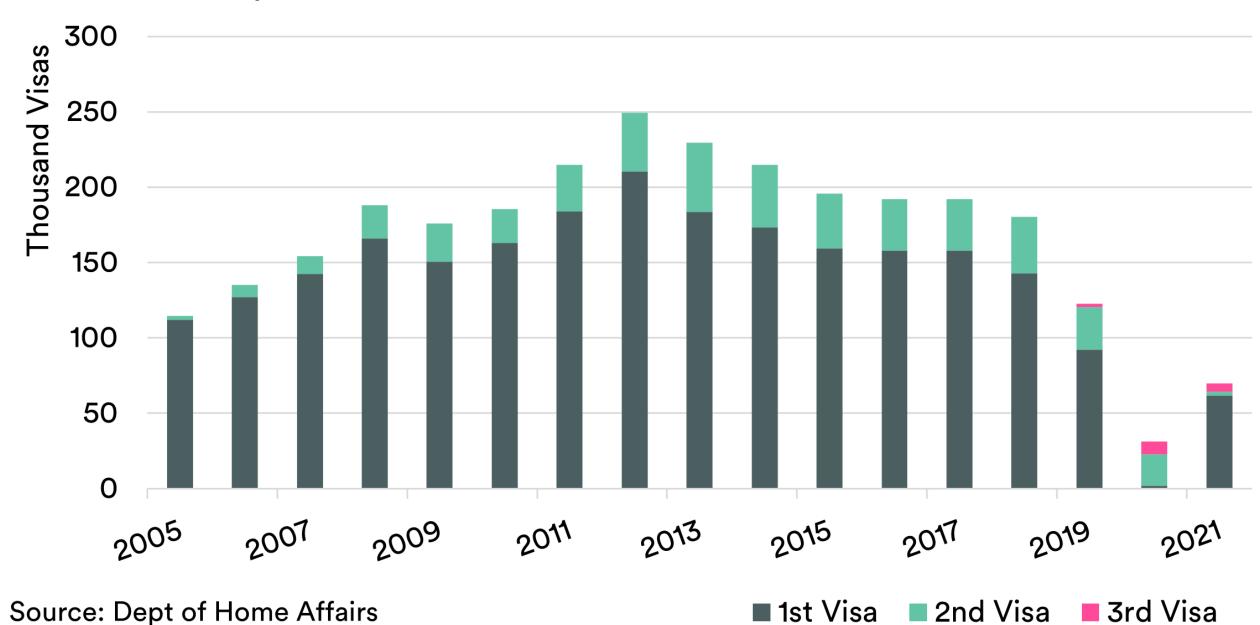
#### Visa Arrivals Australia - Annual Change 2020 to 2021





Source: ABS, EP3

## **Granted Backpacker Visas**



British citizens as % of all backpackers

