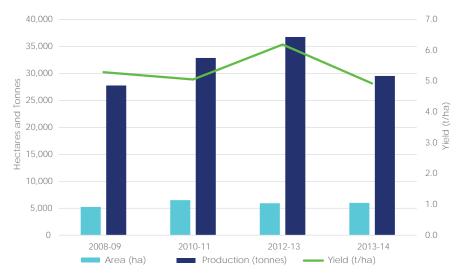


Bean Production – Key facts and figures

- Since 2010-11, bean production has decreased by 11.3 per cent, while the gross value of bean production has also decreased by 12.3 per cent.
- Prices for beans on the domestic market are on average 10.4 per cent higher than the New Zealand export market.
- Average yield has remained steady at 4.9 tonnes per hectare in 2013-14.
- Fresh beans are experiencing an expanding export market. Since 2011-12, fresh bean exports have increased by over 52.4 per cent.
- The export market for fresh beans is over 40 times larger than the export market for frozen beans.

Farm-Gate Statistics



Source: Australian Bureau of Statistics catalogue 7121.0 - Area, production and yield of agricultural commodities, 2013-14, 2012-13, 2010-11 and 2008-09. Note: Data is for both fresh and frozen beans.

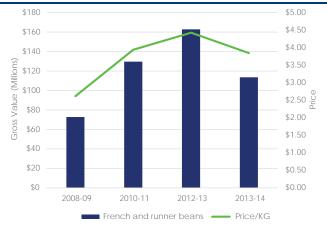
- Since 2010-11, production of beans has decreased from 32,886 to 29,543 tonnes (11.3 per cent) in 2013-14.
- The area sown has also decreased from 6,504 to 5,997 hectares (8.5 per cent) over the same period.
- Average yield has decreased from 6.2 to 4.9 tonnes per hectare (21 per cent).





Gross Value of Production

- Gross value of bean production has decreased from \$129.6 million to \$113.6 million between 2010-11 and 2013-14. This could be due to the 1.4 per cent decrease in the local price per kilo over the same period.
- The local price per kilo of beans represents an estimation of the prices received by growers. The local price per kilo has decreased by 13 per cent since 2012-13.



Source: Australian Bureau of Statistics catalogue 7503.0 - Value of agricultural commodities, 2013-14, 2012-13, 2010-11 and 2008-09.

Key Export Markets in 2014-15



Source: Global Trade Information Service, sourced from Australian Bureau of Statistics International Trade data, various years.

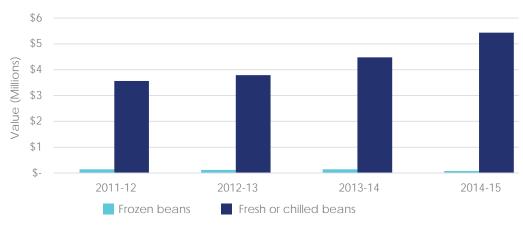


Source: Global Trade Information Service, sourced from Australian Bureau of Statistics International Trade data, various years *Export Market Value is less than \$30,000

- New Zealand was Australia's largest fresh bean export market in 2014-15, with a 98.4 per cent share of total fresh bean exports. All other export countries have export market values of less than \$30,000.
- Indonesia was Australia's largest frozen pea export market in 2014-15, having a 77.6 per cent share of total frozen pea exports. The second largest was Papua New Guinea with an 8.6 per cent share of total exports.
- Export prices for frozen beans tend to be higher on average than fresh beans this is likely due to higher production costs associated with frozen bean production.

Total Exports

- In 2014-15, fresh bean exports were valued at over \$5,432,726, which was an increase of 21.3 per cent on the previous year's estimates.
- The export market for fresh beans has been in an upward trend over the past three years, with an overall increase in value of 52.4 per cent since 2011-12.
- Frozen bean exports have decreased by 46 per cent from \$143,115 in 2011-2012 to \$77,331 in 2014-15.



Source: Global Trade Information Service, sourced from Australian Bureau of Statistics International Trade data, various years.