

## **ABOUT US**

AUSVEG is the national industry representative body representing the interests of Australian vegetable and potato growers and is committed to securing the industry's future. We identify and prioritise the issues of our members and advocate on behalf of growers to ensure their needs are heard and understood by decision makers.

As a peak industry body, we have an important facilitation role to play in driving innovation and bringing disparate groups together where there is common purpose.

We also deliver projects that produce outstanding results for growers using our skills, resources and credibility as an organisation in areas including Communications; Biosecurity; Extending research to industry; Export development; and Environmental sustainability.

Alongside PMA Australia-New Zealand, we host the annual Hort Connections conference, bringing together our entire sector to learn and network at the biggest event in Australian horticulture.

#### ADVERTISING BOOKINGS

Bookings can be made online at media.ausveg.com.au/ausveg/bookings

#### ENQUIRIES

Tim Withers – AUSVEG Marketing Coordinator Phone: 03 9070 0704 | Mobile: 0410 288 545

Email: tim.withers@ausveg.com.au

#### MARKETING ENQUIRIES

Nathan McIntyre – National Marketing Manager

Phone: 03 9882 0277

Email: nathan.mcintyre@ausveg.com.au

#### GENERAL INFORMATION

All advertising rates included in this document are listed in AUD and do not include GST.

There is a 75% charge for cancellations after the material deadline for all publications.

AUSVEG reserves the right to refuse any request for advertising. AUSVEG reserves the right to refuse any artwork submitted by advertisers or their agents and require said artwork to be redesigned or alternative artwork provided, at the advertiser or agents expense. If design assistance is required, a fee of \$120 per hour will apply.



KEVIN HOANG | ESTABLISHING A SUCCESSFUL CAREER PHENOMENOM | PROMOTING, POSITIVE VEG. RELATIONSHIPS HORT STRATEGY | RENEWED FOCUS FOR AUSTRALIAN HORTICULTURE



DES CHAPMAN | BUILDING A GROWING ENTERPRISE

INNOVATION DAYS | INTERNATIONAL SPIRACH EVENT ARRIVES IN AUSTRALIA

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#### **VEGETABLES AUSTRALIA**

Vegetables Australia is a national industry-based magazine for the Australian vegetable industry. The 72 page, quarterly, full-colour A4 magazine is produced specifically for growers. No hit and miss, no risk. This magazine will reach vegetable growers around the country. A typical Vegetables Australia will include grower stories, research and development case studies, market analysis and trends, and other relevant information specific to vegetable growing.

#### DISTRIBUTION

Vegetables Australia is distributed nationally to approximately 5,200 growers and industry members. The magazine is directly mailed to vegetable levy payers, associated industry bodies such as consultants, state agriculture departments, agronomists, research institutes, private advisers, decision-makers and media. Vegetables Australia is independently audited as the most widely distributed magazine in Australian horticulture.

### **VEGETABLES AUSTRALIA**

### DEADLINES

Issue	Booking deadline	Material deadline	Publication date
Spring 2020	10 August 2020	17 August 2020	18 September 2020
Summer 2020/21	16 October 2020	23 October 2020	23 November 2020
Autumn 2021	15 January 2021	22 January 2021	22 February 2021
Winter 2021	16 April 2021	23 April 2021	21 May 2021

### ADVERTISING RATES

Size	Casual	x2	x4	x8	x16
Full page	\$3,020	\$2,718	\$2,566	\$2,416	\$2,217
1/2 page	\$1,813	\$1,631	\$1,541	\$1,450	\$1,360
1/3 page	\$1,208	\$1,087	\$1,026	\$966	\$906
1/4 page	\$996	\$897	\$846	\$796	\$747

There will be a 75% charge for cancellations after the material deadline for all publications.

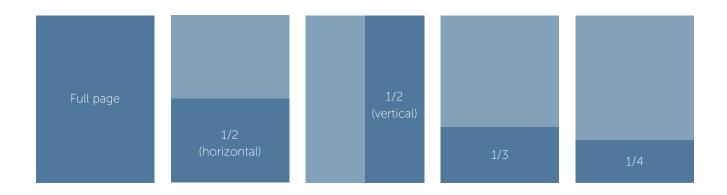
Any preferred positions for advertising will incur an additional 10% surcharge. This includes inside front cover, outside back cover and inside back cover.



#### **SPECIFICATIONS**

Page size	Trim size	Bleed size	Type size
Full page (A4)	w 210mm x h 297mm	w 216mm x h 303mm	w 192mm x h 279mm
1/2 page horizontal	w 210mm x h 147mm	w 216mm x h 153mm	w 192mm x h 129mm
1/2 page vertical	w 102mm x h 297mm	w 108mm x h 303mm	w 84mm x h 279mm
1/3 page horizontal	w 210mm x h 97mm	w 216mm x h 103mm	w 192mm x h 79mm
1/4 page horizontal	w 210mm x h 70mm	w 216mm x h 76mm	w 192mm x h 52mm

<sup>\*</sup>Please supply all artwork as a CMYK PDF with 3mm of bleed and trim marks.



Please provide PDF files in CMYK with 3mm bleed and trim marks, resolution to be saved at 300dpi and scans at not less than 300dpi.

Zip files, Microsoft Publisher, Word, Pagemaker, Excel and Powerpoint files will NOT be accepted. Film and bromide are NOT accepted.

All fonts (screen and print) must be packaged, embedded or outlined. All images to be supplied as 300dpi CMYK, TIFF or JPEG files. Make sure all colours are CMYK and not RGB. Spot colours must be converted to CMYK. Metallic colours are not accepted.

Minimum type size: 5 point. For full-colour reverse type – minimum type size: 6 point.

Artwork under 20 megabytes in size may be emailed to design@ausveg.com.au.

Artwork over 20 megabytes to be supplied through an online file transfer site in Mac/PC format, quickcut.com.au or wetransfer.com.

Contact AUSVEG if you have any questions about advert specifications on 03 9882 0277.

#### **INSERTS & ONSERTS**

Inserts and onserts are available for inclusion within the publication. For booking and material deadlines, please refer to the magazine deadlines.

Limited numbers of inserts/onserts will be accepted per edition of the magazine. After the first insert/onsert has been confirmed, any subsequent inserts/onserts will be allocated to a weight bracket that accounts for all confirmed inserts/onserts and charged accordingly.

Prices subject to change according to variations in charges imposed by Australia Post. To confirm price, advertisers MUST provide weight of insert/onsert at time of booking.

#### VEGETABLES AUSTRALIA

Weight bracket	Cost
0-10 grams	\$4,335
11-30 grams	\$4,739
31 grams +	Price on request

#### MAGAZINE FLYSHEET

The magazine flysheet is distributed with each edition of the industry publication *Vegetables Australia*. Opportunities to advertise on this flysheet ensure high impact on receipt of the publications.

Advert	Dimensions	Cost
Vegetables Australia 1/4 Page Colour	w 130mm x h 130mm	\$2,000
Vegetables Australia 1/4 page Black & White	w 130mm x h 130mm	\$1,000



## WFFKLY UPDATE

The AUSVEG Weekly Update e-newsletter creates an important link between growers, researchers, agri-businesses and other industry stakeholders. With a circulation of over 3,200 industry members per week, this provides an opportunity for targeted advertising to individuals and companies in horticulture.

Artwork is due by close of business Friday the week prior to the Tuesday publication of the Weekly Update. Please provide any link required for the advert.

Adverts must be provided in RGB JPEG format at 150dpi.

#### **ADVERTISING RATES**

Advert	Size	Cost	x2	x4	x8
Premium banner	w 580px x h 150px	\$750	\$1,485	\$2,805	\$5,280
Box ad	w 190px x h 190px	\$400	\$792	\$1,496	\$2,816





\*Size of adverts may change thoughout the year.

# AUSVEG MEDIA PACKAGE

To save on advertisement costs, take advantage of the AUSVEG media package.

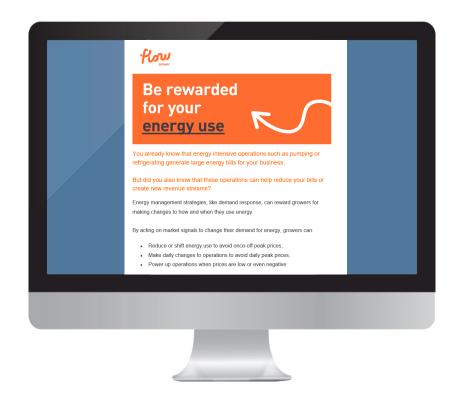
Publication	2020-21
Vegetables Australia	\$5,060

- Flysheet of Vegetables Australia.
- Full page colour advertisement in the same issue.
- Box advertisement in the Weekly Update.

# SPONSORED EDM

AUSVEG Electronic Direct Mail creates an important link between growers, researchers, agribusinesses and other industry stakeholders. With a circulation of over 3,200 industry members, marketing to our database provides an opportunity for targeted advertising to individuals and companies in horticulture.

This bi-monthly opportunity is available for \$5,000 per EDM.





## WFBSITF

The AUSVEG website is a trusted source of industry information that is accessed by over 14,000 growers and industry members on a desktop and on mobile per month.

There are multiple opportunities to advertise on the AUSVEG website, which can be booked for one month periods.

Weight bracket	Cost
Header banner	\$1,800
Home page box advert	\$1,000
Home page banner advert	\$850

## HEADER BANNER

Header Image – follows you on home page, locked to top of screen when scrolling 360px (W) x 90px (H) at 300dpi

# MOBILE VIEW

# **DESKTOP VIEW**



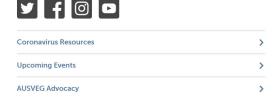


Industry Representative Body for vegetable and potato growers





Industry Representative Body for vegetable and potato growers







## HOME PAGE BOX ADVERT

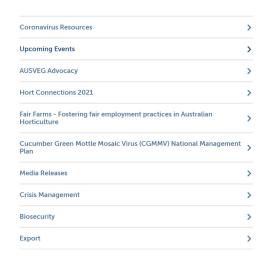
Box Advert – below Suppliers Guide on AUSVEG Home Page 400px (W) x 300 (H) at 300dpi

# MOBILE VIEW





# **DESKTOP VIEW**



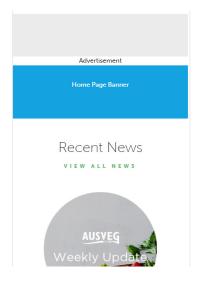


# HOME PAGE BANNER ADVERT

Displayed under the grey line that separates links and Industry News Size: 100% of page in width: 1280px (W) x 125px (H)

## MOBILE VIEW

# DESKTOP VIEW







Recent News

VIEW ALL NEWS



# SUPPLIERS GUIDE

The AUSVEG Suppliers Guide is an A5 booklet listing a diverse range of horticultural businesses available both in a hard copy and online. Participating businesses are able to make changes to their online listing at any time, making it a convenient and affordable way to promote their services. It will be circulated to approximately 9,000 growers and industry members within Australia.





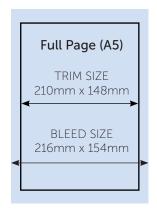
	New Basic Listing \$200	Silver Package \$1,250	Gold Package \$1,750 5 available	Platinum Package \$3,000 3 available
Logo displayed on website and in hardcopy booklet	\$200	✓	✓	✓
Description of business		40 words	80 words	✓
Number of category listings	2	3	5	5
Website box advert		<b>/</b>		
Website banner advert			<b>✓</b>	
Platinum website advert				~
Half page advert		✓		
Full page advert	\$875		✓	
Full page advert on the inside front cover, inside back cover or outside back cover				✓

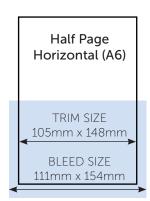
# SUPPLIERS GUIDE

#### PRINT DIMENSIONS

Page size	Trim size	Bleed size	Type size
Full page (A5)	w 148mm x h 210mm	w 154mm x h 216mm	w 138mm x h 200mm
1/2 page horizontal	w 148mm x h 105mm	w 154mm x h 111mm	w 138mm x h 95mm

Booking deadline: Friday 4 September 2020, Artwork deadline: Friday 11 September 2020. Please supply print artwork as a CMYK PDF with 3mm of bleed and trim marks, 300dpi or greater.





#### WEB DIMENSIONS

Advert size	Size
Platinum advert 1	w 680px x h 190px
Platinum advert 2 & 3	w 190px x h 614px
Gold Package banner advert	w 475px x h 190px
Silver Package box advert	w 190px x h 190px

Please supply web artwork in RGB JPEG, 150dpi.



## HORT CONNECTIONS

## DELEGATE HANDBOOK (A5)

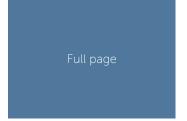
The delegate handbook will be circulated to delegates through the delegate satchels at Hort Connections 2021. The handbook features the Convention program, the Trade Show floorplan, the speaker sessions, the social program and other important information for the Convention. This is a prime opportunity to advertise to growers, researchers and other industry members.



Advert	Cost
Inside front/outside back cover	\$795
Full page, right hand side, first half	\$685
Full page	\$600
1/2 page, iside front/outside back cover	\$500
1/2 page, right hand side, first half	\$450
1/2 page	\$400

Page size	Trim size	Bleed size	Type size
Inside front/ outside back cover	w 210mm x h 148mm	w 216mm x h 154mm	w 200mm x h 138mm
Full page	w 210mm x h 148mm	w 216mm x h 154mm	w 200mm x h 138mm
1/2 page	w 105mm x h 148mm	w 111mm x h 154mm	w 95mm x h 138mm

Booking deadline: Friday 7 May 2021, Artwork deadline: Friday 14 May 2021. Full page and 1/2 page ads must be provided as 300dpi CMYK pdf files with a 5mm bleed.





#### DISCLAIMER

There will be a 75% charge for cancellations after the material deadline for all publications.

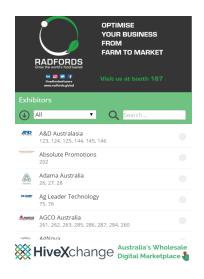
Please note that the Delegate Handbook will be restricted in the number of advertisements for 2021. AUSVEG reserves the right to refuse any request for advertising. AUSVEG reserves the right to refuse any artwork submitted by advertisers or their agents and require said artwork to be redesigned or alternative artwork provided, at the advertiser or agents expense.

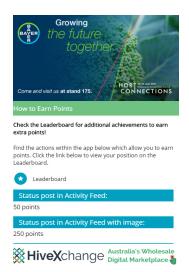
# HORT CONNECTIONS

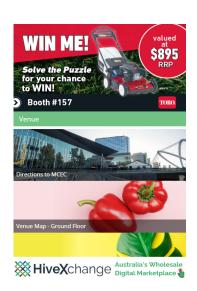
### HORT CONNECTIONS APP

The Hort Connections app is a unique opportunity to new and existing event sponsors to communicate directly with over 2,000 event delegates covering every area of the fresh produce sector.

There are ten separate pages available for sponshorship, with the app due to be released two weeks before the start of the event.







2019	
Reach	<ul> <li>1,722 downloads</li> <li>32% increase in downloads for 2019 app compared to 2018</li> <li>45% increase in the number of total logins in 2019 compared to 2018</li> </ul>
Incentives to download	<ul> <li>Gamification opportunities include:</li> <li>visiting exhibitors in the Trade Show</li> <li>providing feedback on speaker sessions through the App</li> <li>messaging delegates through the App</li> <li>visits to sponsor pages</li> </ul> Delegates will be incentivised to download and engage with the Hort Connections App. Prizes will be on offer to delegates with the highest number of points.
Post-conference	Access to speaker presentations

"The app is fantastic, great and easy to use – essential!" – Hort Connections 2019 delegate

## HORT CONNECTIONS

# HORT CONNECTIONS APP

#### PAGES AVAILABLE FOR ADVERTISING

- Speakers
- My Event
- Industry Partners
- Sponsors

- Exhibitors
- Venue
- Social Media
- How to Earn Points
- Prizes
- Notifications

#### ADVERTISING RATES

Advert	Requirements	Cost
Premium banner	Specifications: 720px x 405px, no transparency	\$750



Adverts must be provide in RGB JPEG format at 96dpi – please allow 75px clear space at top back button (iOS) and system icons (Android)

Advertising Material Deadline: Monday 10 May 2021 Estimated date of App launch: Monday 17 May 2021

For more information please contact AUSVEG on 03 9882 0277.